

Evaluation Scoring

Notes to Evaluators:

Please provide detailed comments to assist in the consensus and debrief process.

Suggested scoring valuation: Please notice many of these points are not on a 1 to 5 scale and must be adjusted accordingly.

Remember to be consistent with scoring methodology

Example use only

0	Did not provide an answer	Firm Experience	Staffing/Resumes	Sample
1	Incoherent, communicates a lack of understanding and/or capability	7	5	3
2	Marginal, communicates a weak knowledge, understanding, and/or capability	14	10	6
3	Average, communicates an average knowledge, understanding, and/or capability	21	15	9
4	Good, communicates that they are good at what they do and have a good understanding	28	20	12
5	Excellent, communicates that they are not just good, but provide value added services and capabilities that may exceed expectations	35	30	15

Quotation Section (10%) Cost Proposal Score will be calculated by the contract manager.

The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. This means that the overall score for the cost proposal will account for the robustness of the proposer's qualifications as well as their proposed price. We will include both the blended hourly rate and the price quote in scoring the cost proposal. The cost proposal will be worth up to 10 percent of the total possible points – see the table on page 26 of the RFQQ.

Qualifications Section (65%)

Firm Experience (35%)

The Qualifications Section of the proposal must contain information that will demonstrate to the evaluation committee the Firm/Staff understanding of the types of services proposed, the ability to accomplish them, and the ability to meet tight timeframes. Firm experience will be scored based on the capacity and experience of the firm to perform work similar to the tasks described in this RFQQ.

Staff Experience/Resumes (30%)

Staffing will be scored on how the proposer staffs the project to perform work similar to the tasks described in this RFQQ, including the number of staff and the mix or make of the team and their various levels of experience. see page 23 of the RFQQ for details. The proposer must provide a resume for key staff and include information on the individual's specific skills, experience, certifications, significant accomplishments and responsibilities assumed on other similar projects related to the services proposed.

Sample Reports (15%)

This sample report will be scored based on how well its components respond to items listed under item "e." under "Report Results" on page 4 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.

Executive Order 18-03 & WA Small Business/Veteran Owned Business(10%) will be calculated by the contract manager.

This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver.

K689 - Security Assessment Services			
Vendor: Accenture			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	28.0	Vendor demonstrates clear experience with penetration testing as well as other security assessments and a developed methodology for testing.
Staffing (30%)	30.0	24.0	Staff hold certifications one would expect, experience levels appear adequate.
Qualifications Section Total Score	65.0	52.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "d." under "Report Results" on page 5 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	9.0	
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	61.0	
Evaluator Initials :			
Date:			

Vendor: Affinity IT			
K689 - Security Assessment Services			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	20.0	Capacity? Having performed 48 assessments in 5 years** I'm unclear how the vendor will scale to take on the workload proposed by SAO? Sample report is formated Nessus results.
Staffing (30%)	30.0	18.0	
Qualifications Section Total Score	65.0	38.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "d." under "Report Results" on page 5 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	6.0	The format of the sample report was okay. The sample report provided was for a basic vulnerability assesment engagment and contained primarily summarized Nessus scan results. I would have liked to see how the vendor would discover and disclose a cofiguration issue or a weaknesss in an outdated javascript library, rather than a cleaned up dump from a tool. The sample provided demonstrates work already performed internally by our audit staff.
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	44.0	
Evaluator Initials :			
Date:			

K689 - Security Assessment Services			
Vendor: Berry Dunn			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	26.0	Overall good. Certainly has experience and overall has enough employees to support. Audit organization though. Emphasised project management methodology over pentesting methodology. Has worked with SAO in the past.
Staffing (30%)	30.0	23.0	Overall good. Experience is good.
Qualifications Section Total Score	65.0	49.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "d." under "Report Results" on page 5 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	9.0	Clean, clearly stated.
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	58.0	
Evaluator Initials :			
Date:			

K689 - Security Assessment Services			
Vendor: BPM			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	27.0	Examples and references speak to reasonable experience with government.
Staffing (30%)	30.0	26.0	Diverse skillset amongs principal staff, including RF, telecom, CJIS, and SCADA.
Qualifications Section Total Score	65.0	53.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "d." under "Report Results" on page 5 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	9.0	It's a report.
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	62.0	
Evaluator Initials :			
Date:			

K689 - Security Assessment Services			
Vendor: CAI			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	21.0	
Staffing (30%)	30.0	18.0	
Qualifications Section Total Score	65.0	39.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "d." under "Report Results" on page 5 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	10.0	Visually supported findings.
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	49.0	
Evaluator Initials :			
Date:			

K689 - Security Assessment Services			
Vendor: Deloitte			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	28.0	Big company. Worked with government, including WA state & local.
Staffing (30%)	30.0	20.0	SCADA Experience on team. Multiple practical exam pentest certifications.
Qualifications Section Total Score	65.0	48.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "d." under "Report Results" on page 5 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	9.0	Does not identify source of specific finding, e.g. tool or method. Findings presented in summarized format instead of directly documented with screenshots or logs.
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	57.0	
Evaluator Initials :			
Date:			

Vendor: Digitech			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. This is done by contract manager.	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	20.0	Would like to hear about more that 6+ years of experience. Light on details around qualifications. Sample projects were adequate but lacked US state and local government experience.
Staffing (30%)	30.0	12.0	Lower level of experience with this type of work that competators
Qualifications Section Total Score	65.0	32.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "d." under "Report Results" on page 5 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	9.0	Reports are a bit verbose and present a lot of enumeration information up front. Mobile VAPT report was more clear cut than Network VAPT. Network VAPT report could have prioritized findings over enumeration information. Findings are supported with screenshots where possible.
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	41.0	
Evaluator Initials :			
Date:			

K689 - Security Assessment Services			
Vendor: EideBailly			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	23.0	Government experience.
Staffing (30%)	30.0	16.0	No offesnive security credentials mentioned in resumes. Resumes for project leadership, none for testers.
Qualifications Section Total Score	65.0	39.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "d." under "Report Results" on page 5 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	12.0	Clean presentation. Findings are supported in the Note with additional text and screenshots. Tools used identified.
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	51.0	
Evaluator Initials :			
Date:			

Emagined

K689 - Security Assessment Services			
Vendor: Emagined			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	28.0	Gov. Experience. Detailed example projects.
Staffing (30%)	30.0	24.0	Extensive offensive security credentialing.Included skills/consultant matrix.
Qualifications Section Total Score	65.0	52.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "d." under "Report Results" on page 5 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	12.0	Clean report. Findings suported with screenshots. Extensive, maybe even slightly verbose, mitigation information provided.
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	64.0	
Evaluator Initials :			
Date:			

K689 - Security Assessment Services			
Vendor: ERM			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	24.0	Compelling project approach narative. Extensive yet clear explanation of methodolgies for various types of testing.
Staffing (30%)	30.0	18.0	
Qualifications Section Total Score	65.0	42.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "d." under "Report Results" on page 5 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	9.0	Well formatted. Explanation and solutions are cramped. Findings not supported with screenshots or notes. No tool or technique used to identify the finding is specified.
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	51.0	
Evaluator Initials :			
Date:			

K689 - Security Assessment Services			
Vendor: GSG			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	26.0	Gov. experience. Well documented example projects.
Staffing (30%)	30.0	17.0	Would have liked to see more resumes for testers that will be assigned to projects or maybe the team is only the three proposed.Fewer offensive security credentials than some competitors.
Qualifications Section Total Score	65.0	43.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "d." under "Report Results" on page 5 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	12.0	Clean. Clear solutions. Findings appear to be documented via screenshot in most cases. Discovery method or tool not clearly identified for findings.
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)			
Evaluator Initials :			
Date:			

K689 - Security Assessment Services			
Vendor: Guidepost			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	21.0	Company's example projects appear to focus mostly on blue team or GRC related areas.Only real mention of SCADA/ICS seems to be in one resume.
Staffing (30%)	30.0	20.0	"Subconsultant" experience is good. Some offensive security credentials.
Qualifications Section Total Score	65.0	41.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "d." under "Report Results" on page 5 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	6.0	Provided a redacted table of contents? What was provided is okay.
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	47.0	
Evaluator Initials :			
Date:			

K689 - Security Assessment Services			
Vendor: Inspira			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	28.0	Cloud assessments discussed in response. Large network/company. Case studies relevant to critical infrastructure and OT environments. Subcontracting work.
Staffing (30%)	30.0	18.0	Plenty of staff. Plenty of education and credentials.
Qualifications Section Total Score	65.0	46.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "d." under "Report Results" on page 5 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	9.0	Integriti report is cleanly formatted, contains some supporting evidence. First inspira (NPT) report is okay, following inspira samples are a bit awkward in format. Details are okay. Lacks some supporting evidence and discovery method/tool info.
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	55.0	
Evaluator Initials :			
Date:			

Vendor: KPMG				K689 - Security Assessment Services	
Quotations Section Section - Cost Proposal (10%)					
Cost Proposal	Total Possible Points	Scoring	Notes		
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.		
Price Proposal Total Score	10.0	0.0			
Qualifications Section (65%)					
Experience/Staffing	Total Possible Points	Scoring	Notes		
Experience (35%)	35.0	31.0	Pod method of staffing is interesting. Heavily project manged. Thoroughly defined methodologies for varied types of testing.		
Staffing (30%)	30.0	25.0			
Qualifications Section Total Score	65.0	56.0			
Sample Report (15%)					
This sample report will be scored based on how well its components respond to items listed under item "d." under "Report Results" on page 5 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	12.0	Clean, good narrative. Really like the steps to reproduce as opposed to visual evidence or no supporting information.		
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)					
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.		
Vendor's Total Score for Proposal (out of 100%)					
Evaluator Initials :					
Date:					

Lumen

Vendor: Lumen				K689 - Security Assessment Services	
Quotations Section Section - Cost Proposal (10%)					
Cost Proposal	Total Possible Points	Scoring	Notes		
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.		
Price Proposal Total Score	10.0	0.0			
Qualifications Section (65%)					
Experience/Staffing	Total Possible Points	Scoring	Notes		
Experience (35%)	35.0	30.0	Excellent pitch of differentiation and partnership. Respondant came off as well researched regarding SAO's recent work. Past Performance examples included non-specific information from engagments that SAO would not normally wish disclosed.		
Staffing (30%)	30.0	20.0			
Qualifications Section Total Score	65.0	50.0			
Sample Report (15%)					
This sample report will be scored based on how well its components respond to items listed under item "d." under "Report Results" on page 5 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	14.0	appreciated the use of recon information that would be useful to the client		
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)					
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.		
Vendor's Total Score for Proposal (out of 100%)	100.0	64.0			
Evaluator Initials :					
Date:					

K689 - Security Assessment Services			
Vendor: Online			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	24.0	
Staffing (30%)	30.0	24.0	
Qualifications Section Total Score	65.0	48.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "d." under "Report Results" on page 5 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	13.0	
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	61.0	
Evaluator Initials :			
Date:			

K689 - Security Assessment Services			
Vendor: Peraton			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	28.0	
Staffing (30%)	30.0	18.0	Staff is obviously qualified. Unclear how many staff would be assigned to sample project. Unclear if vendor can sustain tempo of SAO's audit schedule.
Qualifications Section Total Score	65.0	46.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "d." under "Report Results" on page 5 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	12.0	
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	58.0	
Evaluator Initials :			
Date:			

PlanteMoran			
K689 - Security Assessment Services			
Vendor: Plante Moran			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	26.0	
Staffing (30%)	30.0	20.0	
Qualifications Section Total Score	65.0	46.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "d." under "Report Results" on page 5 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	10.0	
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	56.0	
Evaluator Initials :			
Date:			

K689 - Security Assessment Services			
Vendor: RSI			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	21.0	Unclear if level of experience performing penetration testing services for government is competative with peers
Staffing (30%)	30.0	22.0	
Qualifications Section Total Score	65.0	43.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "d." under "Report Results" on page 5 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	12.0	
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	55.0	
Evaluator Initials :			
Date:			

K689 - Security Assessment Services			
Vendor: SAC			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	25.0	Government experience
Staffing (30%)	30.0	20.0	
Qualifications Section Total Score	65.0	45.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "d." under "Report Results" on page 5 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	9.0	Average in presentation. Supported finding but lots of reading, lots of space and loosely structured areas.
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	54.0	
Evaluator Initials :			
Date:			

Shorebreak

K689 - Security Assessment Services			
Vendor: Shorebreak			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	25.0	
Staffing (30%)	30.0	20.0	
Qualifications Section Total Score	65.0	45.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "d." under "Report Results" on page 5 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	12.0	Clean. Supported findings.
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	57.0	
Evaluator Initials :			
Date:			

K689 - Security Assessment Services			
Vendor: Soteria			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	28.0	Gov experience, elections.
Staffing (30%)	30.0	20.0	
Qualifications Section Total Score	65.0	48.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "d." under "Report Results" on page 5 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	11.0	
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	59.0	
Evaluator Initials :			
Date:			

Spirent

K689 - Security Assessment Services			
Vendor: Spirent			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	27.0	Gov, OT, CI
Staffing (30%)	30.0	22.0	
Qualifications Section Total Score	65.0	49.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "d." under "Report Results" on page 5 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	10.0	
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	59.0	
Evaluator Initials :			
Date:			

K689 - Security Assessment Services			
Vendor: Summit			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	26.0	
Staffing (30%)	30.0	20.0	
Qualifications Section Total Score	65.0	46.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "d." under "Report Results" on page 5 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	12.0	
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	58.0	
Evaluator Initials :			
Date:			

K689 - Security Assessment Services			
Vendor: System Soft			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	24.0	Gov, well written sample projects
Staffing (30%)	30.0	20.0	
Qualifications Section Total Score	65.0	44.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "d." under "Report Results" on page 5 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	8.0	Sample report was extract.
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	52.0	
Evaluator Initials :			
Date:			

K689 - Security Assessment Services			
Vendor: Tevora			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	25.0	Gov response.OT. Sample project write ups...
Staffing (30%)	30.0	20.0	
Qualifications Section Total Score	65.0	45.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "d." under "Report Results" on page 5 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	13.0	Bat Masterson,
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	58.0	
Evaluator Initials :			
Date:			

Vendor: WWT				K689 - Security Assessment Services	
Quotations Section Section - Cost Proposal (10%)					
Cost Proposal	Total Possible Points	Scoring	Notes		
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.		
Price Proposal Total Score	10.0	0.0			
Qualifications Section (65%)					
Experience/Staffing	Total Possible Points	Scoring	Notes		
Experience (35%)	35.0	28.0			
Staffing (30%)	30.0	23.0			
Qualifications Section Total Score	65.0	51.0			
Sample Report (15%)					
This sample report will be scored based on how well its components respond to items listed under item "d." under "Report Results" on page 5 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	10.0			
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)					
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.		
Vendor's Total Score for Proposal (out of 100%)					
100.0 61.0					
Evaluator Initials :					
Date:					