

Evaluation Scoring

Notes to Evaluators:

Please provide **detailed comments** to assist in the consensus and debrief process.

Suggested scoring valuation: Please notice many of these points are not on a 1 to 5 scale and must be adjusted accordingly.

Remember to be consistent with scoring methodology

Example use only

0	Did not provide an answer	Firm Experience	Staffing/Resumes	Sample
1	Incoherent, communicates a lack of understanding and/or capability	7	5	3
2	Marginal, communicates a weak knowledge, understanding, and/or capability	14	10	6
3	Average, communicates an average knowledge, understanding, and/or capability	21	15	9
4	Good, communicates that they are good at what they do and have a good understanding	28	20	12
5	Excellent, communicates that they are not just good, but provide value added services and capabilities that may exceed expectations	35	30	15

Quotation Section (10%) Cost Proposal Score will be calculated by the contract manager.

The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. This means that the overall score for the cost proposal will account for the robustness of the proposer's qualifications as well as their proposed price. We will include both the blended hourly rate and the price quote in scoring the cost proposal. The cost proposal will be worth up to 10 percent of the total possible points – see the table on page 26 of the RFQQ.

Qualifications Section (65%)

Firm Experience (35%)

The Qualifications Section of the proposal must contain information that will demonstrate to the evaluation committee the Firm/Staff understanding of the types of services proposed, the ability to accomplish them, and the ability to meet tight timeframes. Firm experience will be scored based on the capacity and experience of the firm to perform work similar to the tasks described in this RFQQ.

Staff Experience/Resumes (30%)

Staffing will be scored on how the proposer staffs the project to perform work similar to the tasks described in this RFQQ, including the number of staff and the mix or make of the team and their various levels of experience. see page 23 of the RFQQ for details. The proposer must provide a resume for key staff and include information on the individual's specific skills, experience, certifications, significant accomplishments and responsibilities assumed on other similar projects related to the services proposed.

Sample Reports (15%)

This sample report will be scored based on how well its components respond to items listed under item "e." under "Report Results" on page 4 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.

Executive Order 18-03 & WA Small Business/Veteran Owned Business(10%) will be calculated by the contract manager.

This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver.

K689 - Security Assessment Services			
Vendor: Accenture			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	30.0	I could not find the acknowledgement of penetration testing risks.
Staffing (30%)	30.0	30.0	
Qualifications Section Total Score	65.0	60.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "e." under "Report Results" on page 4 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	13.0	Accenture's sample report provided a executive summary prioritizing critical findings by impact. It included a section showing evidence from the penetration testing engagement rather than relying on vulnerability scanning reports. However, the report lacked the specific steps taken to realize each finding. This information enables remediation teams to replicate the issues and understanding the issue to be remediated.
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	73.0	
Evaluator Initials :			
Date:			

Vendor: Affinity IT			
K689 - Security Assessment Services			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	30.0	Could not find the acknowledgement of penetration testing risks.
Staffing (30%)	30.0	30.0	
Qualifications Section Total Score	65.0	60.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "e." under "Report Results" on page 4 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	0.0	Affinity provided a vulnerability assessment report rather than a penetration testing report. The sample report looks like the formatted output of a vulnerability assessment tool. The vendor received a zero here because 1) this is not a vulnerability assessment engagement, and 2)it did not include the potential impact of each vulnerability.
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	60.0	
Evaluator Initials :			
Date:			

K689 - Security Assessment Services			
Vendor: Berry Dunn			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	35.0	
Staffing (30%)	30.0	30.0	
Qualifications Section Total Score	65.0	65.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "e." under "Report Results" on page 4 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	7.0	The contents of this report do not support the vendor's statement that this is a vulnerability assessement and penetration test report. While the report states that outcome of the vendor's penetration testing attempts, it lacks information needed to validate the finding and to inform remediation actions.
s			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	72.0	
Evaluator Initials :			
Date:			

K689 - Security Assessment Services			
Vendor: BPM			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	35.0	
Staffing (30%)	30.0	30.0	
Qualifications Section Total Score	65.0	65.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "e." under "Report Results" on page 4 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	13.0	The report provided a good summary of vulnerabilities, their potential impact, the penetration tests that exploited those vulnerabilities, and the remediation recommendations. However, the formatting of the penetration testing section made it hard to distinguish between the vulnerability and the exploit. I had to read this three times to follow it well.
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)			
Evaluator Initials :			
Date:			

K689 - Security Assessment Services			
Vendor: CAI			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	30.0	Did not find acknowledgement of penetration testing risks in the qualifications document.
Staffing (30%)	30.0	30.0	
Qualifications Section Total Score	65.0	60.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "e." under "Report Results" on page 4 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	15.0	CAI's sample report summarized the discovered vulnerabilities, their impact to the customer, and the penetration testing methods used to validate vulnerability exploitability. It went further to detail a root-causes-analysis of those vulnerabilities. This analysis is valuable to the management teams that prioritize finding remediation and the operational teams fix the issues. The report was well structured and easy to read.
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	75.0	
Evaluator Initials :			
Date:			

Vendor: Deloitte			
K689 - Security Assessment Services			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	35.0	
Staffing (30%)	30.0	30.0	
Qualifications Section Total Score	65.0	65.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "e." under "Report Results" on page 4 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	7.0	Deloitte's sample report shows it was able to identify vulnerabilities and validate that they were not false-positive findings from their tools. The report also communicates the potential impact of these vulnerabilities. While the report states the Deloitte team used penetration testing tools, it lacks details on how it used these tools to exploit the vulnerabilities.
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	72.0	
Evaluator Initials :			
Date:			

Vendor: Digitech			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. This is done by contract manager.	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	30.0	The list of previous work states only work performed without highlighting customer benefits.
Staffing (30%)	30.0	30.0	
Qualifications Section Total Score	65.0	60.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "e." under "Report Results" on page 4 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	7.0	Digitech's report included a list of vulnerabilities. It went further to validate these vulnerabilities using a variety of tools. The report labeled penetration testing evidence as "Proof of Concept", so it is unclear if these come from a customer engagement or from a lab environment. Additionally, the images evidence that included date/time stamps showed different years. This suggests that this report communicates Digitech's potential capabilities rather than the outcome of an actual engagement.
A			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	67.0	
Evaluator Initials :			
Date:			

EideBailly			
K689 - Security Assessment Services			
Vendor: EideBailly			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	30.0	EideBailly states that "there are no uncontrollable risks that are unique" to their proposal. This is a broad statement that does not state the risks that are being controlled.
Staffing (30%)	30.0	30.0	
Qualifications Section Total Score	65.0	60.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "e." under "Report Results" on page 4 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	7.0	EideBailly provided sample reports showing discovered vulnerabilities which were verified. However, the reports show bo evidence that the EideBally team exploited these vulnerabilities.
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	67.0	
Evaluator Initials :			
Date:			

Vendor: EmaginedK689 - Security Assessment Services			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	35.0	
Staffing (30%)	30.0	30.0	
Qualifications Section Total Score	65.0	65.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "e." under "Report Results" on page 4 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	7.0	The sample report was a vulnerability assessment. Emagined did a good job at validating and communicating the potential impact of the vulnerabilities, and how to remediate them. However, the report described no attempt to exploit the vulnerabilities.
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	72.0	
Evaluator Initials :			
Date:			

K689 - Security Assessment Services			
Vendor: ERM			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	35.0	
Staffing (30%)	30.0	30.0	
Qualifications Section Total Score	65.0	65.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "e." under "Report Results" on page 4 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	0.0	This report looks like the reformatted output of a vulnerability scanner. Additionally, much of the vulnerability reporting section is taken verbatim from vulnerability reporting sites.
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	65.0	
Evaluator Initials :			
Date:			

Vendor: GSGK689 - Security Assessment Services			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	35.0	
Staffing (30%)	30.0	30.0	
Qualifications Section Total Score	65.0	65.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "e." under "Report Results" on page 4 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	0.0	This report looks like the reformatted output of a vulnerability scanner. Additionally, much of the vulnerability reporting section is taken verbatim from vulnerability reporting sites.
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	65.0	
Evaluator Initials :			
Date:			

K689 - Security Assessment Services			
Vendor: Guidepost			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	30.0	The qualifications documenrt lacked references contacts for the representative projects.
Staffing (30%)	30.0	30.0	
Qualifications Section Total Score	65.0	60.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "e." under "Report Results" on page 4 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	0.0	The sample provided by Guidepost was a two page, high level summary of findgs with no detail. The sample showed document reference errors which suggest that the vendor did not perform quality assurance on this item before submitting it for review.
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	60.0	
Evaluator Initials :			
Date:			

Vendor: InspiraK689 - Security Assessment Services			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	35.0	
Staffing (30%)	30.0	30.0	
Qualifications Section Total Score	65.0	65.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "e." under "Report Results" on page 4 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	13.0	Inspira provided both vulnerability assessmenrt and penetration testing reports. The missing pievce to both types was addressing the operational/business impact of the findings. They focused more on the technical impact, leaving the organization to determine how to priotize mitigation from that perspective.
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	78.0	
Evaluator Initials :			
Date:			

Vendor: KPMG			K689 - Security Assessment Services	
Quotations Section Section - Cost Proposal (10%)				
Cost Proposal	Total Possible Points	Scoring	Notes	
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.	
Price Proposal Total Score	10.0	0.0		
Qualifications Section (65%)				
Experience/Staffing	Total Possible Points	Scoring	Notes	
Experience (35%)	35.0	35.0		
Staffing (30%)	30.0	30.0		
Qualifications Section Total Score	65.0	65.0		
Sample Report (15%)				
This sample report will be scored based on how well its components respond to items listed under item "e." under "Report Results" on page 4 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	13.0	KPMG provided a oenetration testgng report that communicated the business impact of vuonerabilities clearly. The report described how KPMG exploited the vulnerabilities and how an organization can replicate the findings. However, KPMG did not include redsacted evidence of the actual penetration test exploits,	
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)				
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.	
Vendor's Total Score for Proposal (out of 100%)	100.0	78.0		
Evaluator Initials :				
Date:				

K689 - Security Assessment Services			
Vendor: Lumen			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	35.0	
Staffing (30%)	30.0	30.0	
Qualifications Section Total Score	65.0	65.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "e." under "Report Results" on page 4 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	14.0	Lumen's penetration test report provided evidence of vulnerability exploits and an explanation of the organizational impact. However, it did not include information on how an organization can replicate the findings.
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	79.0	
Evaluator Initials :			
Date:			

K689 - Security Assessment Services			
Vendor: Online			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	30.0	The description of work performed for the five customers cited was lite.
Staffing (30%)	30.0	30.0	
Qualifications Section Total Score	65.0	60.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "e." under "Report Results" on page 4 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	13.0	Online submitted a mock report of a penetration test of a OWASP-published vulnerable web application. The report lacked discussion of the business impact of the exploited vulnerabilities.
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	73.0	
Evaluator Initials :			
Date:			

K689 - Security Assessment Services			
Vendor: Peraton			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	35.0	
Staffing (30%)	30.0	30.0	
Qualifications Section Total Score	65.0	65.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "e." under "Report Results" on page 4 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	0.0	Peraton submitted a security assessment rather than a penetration test report. The infomration in this report is similar to what one can get using a vulnerability scanner. Additionally, Peraton did not describe the potential business impact of these vulnerabilities.
Procurement Eval for Executives Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	65.0	
Evaluator Initials :			
Date:			

PlanteMoran			
Vendor: Plante Moran			
K689 - Security Assessment Services			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	35.0	
Staffing (30%)	30.0	30.0	
Qualifications Section Total Score	65.0	65.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "e." under "Report Results" on page 4 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	7.0	PlanteMoran's sample report shows it was able to identify vulnerabilities and validate that they were not false-positive findings from their tools. The report also communicates the potential impact of these vulnerabilities. While the report states the Deloitte team used penetration testing tools, it lacks details on how it used these tools to exploit the vulnerabilities.
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	72.0	
Evaluator Initials :			
Date:			

K689 - Security Assessment Services			
Vendor: RSI			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	30.0	Projects cited were anonymous, making it impossible to use them as references without seeking additional information from the candidate.
Staffing (30%)	30.0	30.0	
Qualifications Section Total Score	65.0	60.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "e." under "Report Results" on page 4 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	15.0	RSI performed network and web application vulnerability assessments and verified the findings. It also performed penetration tests to determine the business impact of exploitable vulnerabilities. The reports conveyed clearly the evidence verifying vulnerabilities, information on the penetration testing methodology, and a discussion on the potential business impact.
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	75.0	
Evaluator Initials :			
Date:			

K689 - Security Assessment Services			
Vendor: SAC			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	35.0	
Staffing (30%)	30.0	30.0	
Qualifications Section Total Score	65.0	65.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "e." under "Report Results" on page 4 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	14.0	SAC performed ICS and web application vulnerability assessments and verified the findings. It also performed penetration tests to determine the impact of exploitable vulnerabilities.. While the report communicate the security impact of the findings and how to address those flaws, it did not address the business impact.
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	79.0	
Evaluator Initials :			
Date:			

K689 - Security Assessment Services			
Vendor: Shorebreak			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	35.0	
Staffing (30%)	30.0	30.0	
Qualifications Section Total Score	65.0	65.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "e." under "Report Results" on page 4 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	14.0	Shorebreak performed networkm social engineering, mobile, and web application vulnerability assessments and verified the findings. It also performed penetration tests to determine the impact of exploitable vulnerabilities.. While the report communicate the security impact of the findings and how to address those flaws, it did not address the business impact.
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	79.0	
Evaluator Initials :			
Date:			

K689 - Security Assessment Services			
Vendor: Soteria			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	35.0	
Staffing (30%)	30.0	30.0	
Qualifications Section Total Score	65.0	65.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "e." under "Report Results" on page 4 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	14.0	Soteria identified vulnerabilities, verified them, and exploited them via penetration testing. The report was a thorough technical perspective on the attack. However, the report did not include an discussion of the potential business impact if these attacks were malicious in nature.
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	79.0	
Evaluator Initials :			
Date:			

K689 - Security Assessment Services			
Vendor: Spirent			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	35.0	
Staffing (30%)	30.0	30.0	
Qualifications Section Total Score	65.0	65.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "e." under "Report Results" on page 4 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	0.0	Spirent's report reads like a reformatted vulnerability scan. Spirent did not confirm the vulnerabilities nor did it attempt to exploit them via penetration testing.
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	65.0	
Evaluator Initials :			
Date:			

Summit			
Vendor: Summit			
K689 - Security Assessment Services			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	30.0	
Staffing (30%)	30.0	30.0	
Qualifications Section Total Score	65.0	60.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "e." under "Report Results" on page 4 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	10.0	Summit's report was a vulnerability assessment. It verified the findings, discussed the potential business impact of the vulnerabilities, and outlined remediation steps.
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	70.0	
Evaluator Initials :			
Date:			

K689 - Security Assessment Services			
Vendor: System Soft			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	35.0	
Staffing (30%)	30.0	30.0	
Qualifications Section Total Score	65.0	65.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "e." under "Report Results" on page 4 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	0.0	SystemSoft's report is a reformatted vulnerability scan.
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	65.0	
Evaluator Initials :			
Date:			

K689 - Security Assessment Services			
Vendor: Tevora			
Quotations Section Section - Cost Proposal (10%)			
Cost Proposal	Total Possible Points	Scoring	Notes
The cost proposal will be scored by multiplying the price weight by the best value ratio. The price weight is defined as the lowest proposed price divided by the vendor's proposed contract price. The best value ratio is defined as all other scored components (excluding costs) divided by the total possible score for these components. We will include both the blended hourly rate and the price quote in scoring the cost proposal. <u>This is done by contract manager.</u>	10.0		Score will be calculated by contracts coordinator. Please add comments as you see fit.
Price Proposal Total Score	10.0	0.0	
Qualifications Section (65%)			
Experience/Staffing	Total Possible Points	Scoring	Notes
Experience (35%)	35.0	35.0	
Staffing (30%)	30.0	30.0	
Qualifications Section Total Score	65.0	65.0	
Sample Report (15%)			
This sample report will be scored based on how well its components respond to items listed under item "e." under "Report Results" on page 4 of this RFQQ. The report will also be scored based on whether or not its content and suggested remediation steps are clear and actionable.	15.0	15.0	Tevora identified vulnerabilities, verified them, and exploited them via penetration testing. The report was a thorough technical perspective on the attack. The Tevora report also discuss the potential business impact of the exploited vulnerabilities.
Procurement Eval for Executive Order 18-03 & WA Small Business/Veteran Owned Business (10%)			
This will be scored and provide a bid preference in the way of 5 points to any bidder certifies, that their firm does NOT require its employees, as a condition of employment to sign or agree to mandatory individual arbitration clauses or class or collective action waiver and/or Washington Small Business/Certified Veteran Owned.	10.0		Score will be calculated by contracts coordinator.
Vendor's Total Score for Proposal (out of 100%)	100.0	80.0	
Evaluator Initials :			
Date:			

